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**FOR IMMEDIATE RELEASE**

## **Hill Physicians Medical Group Announces Record Revenues**

*Hill also reports milestone in electronic communications between physicians  
and patients*

**San Ramon, CA (May 30, 2008)**— With the release of its 2007 Annual Report, Hill Physicians Medical Group announced that revenues eclipsed \$439 million in 2007, with reported net income of \$3.4 million . Hill also reported that \$26 million in performance-based compensation was distributed to Hill Physicians doctors in 2007.

Hill Physicians earned \$4.4 million in financial awards from California’s Pay for Performance Initiative, a statewide program to promote efficiency and better medical care. “Hill Physicians’ performance-based compensation rewards physicians for clinical outcomes, utilization of electronic initiatives, and patient satisfaction. This is but one way we continue to demonstrate our commitment to our physicians and to quality clinical outcomes for the patients we serve,” said Steve McDermott, CEO of Hill Physicians.

One technical innovation announced by Hill Physicians is the implementation of another feature of their RelayHealth electronic communications system that enables Hill healthcare providers to receive patient lab results in real-time, online. A new addition to the Hill

Physicians / RelayHealth suite of services, lab results arrive at the physician office as soon as they are available at the lab, allowing physicians to communicate results directly to patients using secure online messaging. Patients may also access and store copies of their results in an on Personal Health Record.

According to Craig Lanway, Hill Physicians' Chief Information Officer, "this means patients have access to better information more quickly, and can eliminate time on the phone contacting the physician office. For the physician, this means the ability to respond to patient concerns and address results more effectively and timely, eliminating office staff time spent on sorting through records and calling the patient. Hill Physicians invested over \$7 million in EMR and other technology deployment in its physicians' offices in 2007. We intend to continue to invest wisely but aggressively in making available technology that improves the practice of medicine for our physicians and their patients in 2008."

### **About Hill Physicians Medical Group**

Hill Physicians Medical Group is one of the nation's largest Independent Medical Groups (IPA's) and a recognized leader in innovative managed health care. The company offers access to 3,000 physicians and other care providers in 1,600 locations, and serves over 312,000 people in Northern California, ranging from San Francisco to Sacramento and south to the San Joaquin valley. Committed to supporting healthy lifestyles, Hill Physicians offers extensive health education services to its patients, including wellness classes, health screenings, and self-help through HillHealth.com, its online health information portal. For more information, visit [www.hillphysicians.com](http://www.hillphysicians.com).